

| Date | Activity | Vendor Response | Outcome |
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| 7/1/2003 | Contacted Alan Manier/Qwest field rep. Initial construction requirements | | Qwest originally promised that fiber would be pulled to the hospital. Months passed without further response from the field rep. Despite repeated attempts to finalize the schedule. |
| 8/30/2003 | Contacted Qwest about sewer trench availability | No response from Qwest. | Conduit could have been easily placed at significant savings to both Qwest & the hospital. |
| | Follow-up contact to Qwest | No response from Qwest. | |
| 10/6/2003 | Construction of sewer trench begins | No response from Qwest. | |
| 10/30/2003 | Sewer trench completed & closed. | No response from Qwest. | |
| 11/6/2003 | Contacted A. Manier about implementation date | Potential deadlines issued. | Drawings due 11/14/03, conduit & lines to be laid first week of December. Qwest now states that they will not pull fiber to the hospital & will only lay a 1 1/2" conduit to pull fiber through at a later date. Although they required the construction company to lay 4" pipes & 4" is the standard used throughout the industry. |
| 11/6/2003 | K. Johnston called & left messages for A. Manier re: new hospital telecommunications concerns. | No response from Qwest. | |
| 11/7/2003 | M. Wisdom called & left messages for A. Manier re: new hospital telecommunications concerns. | No response from Qwest. | |
| 11/7/2003 | M. Wisdom contacted Abel Chavez & Edie Ortega/Qwest Representatives to give them a heads up about the hospital telecommunications problems & inquiries that a Rocky Mountain News reporter had been making about Qwest's apparent refusal to provide the new Critical Access Hospital with timely adequate infrastructure. | A. Chavez returned call. | <p>Conversation centered around problems with the new Critical Access Hospital's telecommunications infrastructure, including:</p> <ol style="list-style-type: none"> 1) Inability to reach Qwest field rep. A. Manier (voice mail greeting listed day as Wed., Nov. 5) 2) Qwest's original claim that they could lay fiber which helped substantiate the original grant appl. to HUD 3) Their current position with the field rep: they would not lay fiber. 4) A lack of response to/or miscommunication with the construction company regarding laying conduit when the sewer trench was open. 5) Qwest's field reps' assertion that they would only lay a 1 1/2" conduit to possibly pull fiber through sometime in the future. 6) M. Wisdom pointed out that the hospital would not pay any additional trenching costs - given Qwest's lack of response. |

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| | | | 7) M. Wisdom reiterated the hospital's need for fiber to accommodate current billing transactions regulated by the federal govt. as well as current & future telemedicine practices. |
| | | | 8) M. Wisdom wanted A. Chavez to be aware that there was a reporter asking questions & repeated that he was interested on getting all the players to the table to clear up any confusion & come up with a solution that could work for everyone. |
| | | | 8) A. Chavez said he would call Dr. Haag at the hospital & begin to address the issues. |
| 11/7/2003 | K. Johnston visited w/Dr. Haag at the hospital. | | Dr. Haag said that he was not aware of A. Chavez's call but he had been out all afternoon at the Creede clinic. He had been instructed by A. Manier to call Qwest at 1-800-225-5879 to order phone lines. K. Johnston & Dr. Haag both agreed to try & call the number to see what kind of response they received. |
| 11/10/2003 | K. Johnston called the Qwest 800# provided to pursue ordering phone lines. | Automated messaging system - no appropriate response available. | |
| 11/12/2003 | K. Johnston confirmed with Dr. Haag's secretary that A. Chavez had called when Dr. Haag was out of the hospital on Friday afternoon & that another Qwest representative Scott Rogers had called & assured Dr. Haag that he could take care of all of their needs. K. Johnston obtained Scott Roger's phone numbers. | | |
| 11/12/2003 | K. Johnston called Scott Rogers & left messages on both his LAN line & cell phone. | S. Rogers returned call. | After a brief introduction in which Scott asked K. Johnston if she was working with that "Kristi" girl was, potential times were scheduled for conference calls. |
| 11/12/2003 | K. Johnston confirmed conference call times w/M. Wisdom & Dr. Haag. Scheduled two separate conference calls w/S. Rogers. | | |
| 11/13/2003 | 10:00 a.m. conference call scheduled w/M. Wisdom, K. Johnston & S. Rogers. | Conference call took place. | After brief introductions, M. Wisdom asked S. Rogers if he was aware of some of the problems that had occurred with the new Rio Grande hospital. S. Rogers stated that he understood that there were some PR problems with the hospital & that he understood that there was a reporter snooping around trying to find something out about Qwest. M. Wisdom concurred that these things were true & then went on to explain what had happened to date including: 1) Inability to reach A. Manier. 2) Qwest's original assertion that it would be no problem to pull fiber to the new hospital. 3) Qwest's current position that they were not willing to pull fiber to the hospital. 4) Missed opportunity to lay conduit when the sewer |

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| 11/13/2003 | 10:00 a.m. conference call scheduled w/M. Wisdom, K. Johnston & S. Rogers. | Conference call took place. | <p>trench was open due to Qwest's lack of response.</p> <p>5) M. Wisdom reiterated that due to Qwest's lack of response, the hospital would not incur additional costs brought about by having to dig a new trench.</p> <p>6) K. Johnston posed a question about the validity of laying only 1 1/2" conduit to the hospital, particularly when the construction company had been directed to lay 4" conduit to the road.</p> <p>S. Rogers responded that some of these items such as laying conduit when the trench was open & laying a 4" conduit were pretty standard throughout the industry, so he would have to do some research in order to determine why those things had been said.</p> <p>S. Rogers also reiterated that he would need be able to make a better determination as to whether or not Qwest would be willing to pull the fiber to the new hospital once he had visited with Dr. Haag & presented the proposal to his group back in Denver. He said that his experience in rural Colorado would enable him to assess the situation accurately. He also emphasized that Qwest would need to be able to make a "business case" before they would be willing to pull fiber to the hospital. M. Wisdom asked S. Rogers if he knew that we were the people who had called A. Chavez & given him the original heads up. S. Rogers said that he had not been told that. The conference call ended on that note with the understanding that we would be talking again later that day with Dr. Haag present.</p> |
| 11/13/2003 | Conference call w/S. Rogers/Qwest, Dr. Haag, M.Wisdom, G. Porter K. Johnston | Conference call took place. | <p>After initial introductions, K. Johnston asked S. Rogers if he could provide her with a list of items that he would need to see on Monday in order to make his determination re: Qwest's ability to pull the fiber. S. Rogers said he would need a little more time to come up with that list & another conference call for 10:15 a.m. the following day was scheduled. S. Rogers also informed the group that he would be bringing a Qwest representative/consultant named &y Wells to the meeting on Monday, believing that his expertise would be very helpful. K. Johnston stated that she had gone ahead & invited some of the construction people so that we could clear up all the confusion.</p> |
| 11/14/2003 | Conference call w/S. Rogers & K. Johnston to obtain list of needed items for Monday's meeting. | Conference call took place. | <p>K. Johnston initiated the conference call & S.Rogers requested that A. Wells sit in on the call. K. Johnston concurred & a second phone call took place. A. Wells informed K. Johnston that he was well versed in rural telecommunications issues & had hundreds of clients in the San Luis Valley. When asked who some of those clients were A. Wells declined to comment.</p> |

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| 11/14/2003 | Conference call w/S. Rogers & K. Johnston to obtain list of needed items for Monday's meeting. | Conference call took place. | <p>In order to clarify the process that would need to be taken to have fiber pulled to the new hospital S. Rogers asked A. Wells to clarify that a "business case" would need to be made & that it would have to go through their engineers in Denver. A. Wells concurred. When asked what kind of a timeline that would require there was no definite answer given. K. Johnston then explained why the hospital needed fiber & once again outlined some of the problems that had occurred. She also reiterated that the purpose of Monday's meeting was to see if & when Qwest was willing to be the provider that would pull fiber to the new hospital. At which, A. Wells responded "Who else are you going to use? Where will you get your dial tone from? Are you thinking of becoming a CLEC?" At which point, K. Johnston declined to comment & again reiterated that due to the high profile of this project & both the current & future uses of the facility that fiber was the preferred option. K. Johnston then asked for the list of deliverables that would help speed the process along on Monday & A. Wells said he needed three things. The number of phone lines the new hospital would require. The number of computers they would be using & the telemedicine applications that the hospital would be using. He said that with that information he would be able to make his decision.* K. Johnston indicated that she would get him the requested information. The conference call ended on that note.</p> <p>* A. Wells did not indicate at this time that he had previously contacted the hospital & had already given them a proposal for T1 access.</p> |
| 11/14/2003 | M. Wisdom conference call w/ A. Wells. | Conference call took place. | <p>M. Wisdom, who had been unable to make the first conference call, initiated a call to A. Wells in order to introduce himself & reiterate the purpose of Monday's meeting which would be to come up with a mutually beneficial solution. After a 20 minute conversation in which A. Wells referred to the San Luis Valley as "Podunk" America on several occasions, M. Wisdom & A. Wells agreed that it would be beneficial to everyone involved to come up with a solution to the hospital's telecommunications problems at the Monday meeting. M. Wisdom indicated that we would want to know when Qwest was going to pull the fiber & A. Wells indicated that he would need to be able to make a "business case" for pulling the fiber.*</p> <p>* A. Wells still did not indicate at this time that he had previously contacted the hospital & had already given them a proposal for T1 access.</p> |

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| 11/14/2003 | M. Wisdom conference call w/A. Chavez | Conference call took place. | M. Wisdom initiated the conference call to A. Chavez to update him on conversations that had taken place earlier in the day. In addition, M. Wisdom reiterated that we were interested in working with Qwest to come up with a viable solution. He expressed concern to A. Chavez re: A. Wells attitude towards not only rural Colorado, but the project in general. A. Chavez acknowledged that A. Wells was indeed a Qwest representative & indicated that he would speak to A. Wells prior to Monday's meeting. Both parties agreed that it would be best to work together on this issue. |
| 11/14/2003 | Plans were scheduled to be delivered to the construction site by Qwest field rep., A. Manier. | No plans were delivered. | Construction crew still does not have any kind of firm commitment from Qwest re: telecommunications. |
| 11/15/2003 | K. Johnston placed a call to G. Porter/CFO at Rio Grande Hospital requesting information for A. Wells. | Incomplete information returned. | G. Porter called to confirm receipt of fax & then informed K. Johnston that A. Wells had already given the hospital a proposal for T1 access several weeks ago. |
| 11/15/2003 | K. Johnston emailed requested information to A. Wells. | | |
| 11/17/2003 | M. Wisdom placed call in a.m. to E. Ortega to update. | E. Ortega returned the call around 3:30 p.m. | E. Ortega expressed a strong desire to be able to participate in the project & bring to the table a lot of the resources that Qwest has available to the. M. Wisdom reiterated that everyone would be invited to the "table" that there is no hidden agenda in this project & that she had already been invited to the meeting on the 26th. |
| 11/17/2003 | K. Johnston mtg. At Rio Grande hospital w/Dr. Haag, G. Porter - Rio Grande hospital, S. Rogers & A. Wells - Qwest, J. Engel - Neenan. | Meeting was held. | A. Wells presented bids to Dr. Haag for both T1 access & fiber to the new hospital. Both bids included pricing for Analog lines (back-up), DSS & ISDN capabilities. Pricing for the T1's was not substantially different in the bids but the fiber bid contained a \$1,290.00/mth. Charge just to have the DS3. According to A. Wells this was mandated by tariff & not subject to distance. According to S. Rogers & A. Wells - before Qwest would consider laying fiber, Dr. Haag would have to sign the contract indicating not only the hospital's serious intent to obtain fiber but locking the hospital into the stipulated price for the next five years, if Qwest agreed to lay the fiber. Both men insisted that the contract had to be signed in order for Qwest to even consider whether or not a business case could be made for laying the fiber. A. Wells commented "I've never seen them put in fiber for 2 T1's but let's give it a try & see what they do." He then further explained that Qwest would be more likely to consider the request if Dr. went ahead & signed the other three contracts for the other phone services. |

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| 11/17/2003 | K. Johnston received an email from E. Ortega expressing her interest in being involved in the project. | | K. Johnston responded to the email in the conference call the following morning. |
| 11/18/2003 | 8:30 a.m. conference call w/E. Ortega - Qwest, M. Wisdom & K. Johnston | Conference call took place. | <p>Discussion was held about the new telecom pilot project & E. Ortega's strong desire to have Qwest at the table & participating. M. Wisdom stated that she had already been invited to the table & that discussions as to how or what technology were more appropriate for the next phase of the project. He emphasized that Phase I of the project was to deliver to the Governor by the end of the year - a document that clearly outlined how we could accomplish this project including; an overview, plans, a beta web site & any obstacles or challenges that we had encountered or anticipated encountering as we began Phase II. E. Ortega then questioned K. Johnston about the nature of the current project vs. the project that she presented to CRDC at the last Board meeting. Specifically she asked about the educational component/building awareness etc. . . .</p> <p>K. Johnston responded that although the specific project had a connectivity component, setting up & using the shared data sets would have a huge ed. Piece with it. K. Johnston acknowledged that more of the educational emphasis would happen in Phase II as CRDC became more & more involved. E. Ortega concurred that Qwest really had a strong desire to participate in that arena & then asked what she could do to help with the project at this time. M. Wisdom asked E. Ortega if she could obtain the physical addresses of the MNT ANAP's in the Valley. E. Ortega responded that she would try - didn't know if that information was proprietary. She then asked M. Wisdom to put together a list of the physical addresses of each of the county courthouses to begin helping with the process of determining where infrastructure gaps still might exist. M. Wisdom agreed to send the list & on that note the conference call ended.</p> |
| 11/18/2003 | 9:30 a.m. conference call w/Paul Nelson - MNT Program Manager | Conference call took place. | <p>K. Johnston introduced M. Wisdom to P. Nelson & began to explain the purpose of the 'Tech Ready' communities proposal. She asked if R. Fuller had spoken to P. Nelson about the project & he said that he had not heard anything. M. Wisdom then went into a little bit more detail about what the desired outcome of the project was (a network of 6 county courthouses connected together to provide shared "real-time" data sets between the different regions & the state. He further explained that this was an ideal opportunity to showcase MNT , but that part of the project's deliverables was to clearly outline & define the process (ie create a template) so that other counties could easily duplicate the effort. M. Wisdom & K. Johnston reiterated their</p> |

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| 11/19/2003 | 8:30 a.m. conference call w/Paul Nelson - MNT Program Manager Phil Bisant DOIT network architecture | Conference call took place. | answered "To the best of our knowledge there is fiber going into each ANAP and it is lit." M. Wisdom joined the conference call at that point & after introductions were made, P. Nelson repeated to M. Wisdom some of the previous conversation emphasizing MNT's role as the backbone only & as such - they did not have the ANAP physical addresses & they didn't care - MNT purchased services from Qwest & it was Qwest's responsibility to ensure that fiber was going into each ANAP. After further discussion about the location of the ANAP's - questions about the possible locations of ANAP's in some of the prisons, available bandwidth vs. purchased bandwidth (based on estimated user need for each ANAP & MNT's ability to increase that if needed), P. Nelson explained the CPOP configuration to M. Wisdom & K. Johnston saying that he thought it was probably an ideal solution for the project but that DOIT had not made a final decision as to whether or not to implement all of the CPOPs. Further discussion focused on the project's ability to really showcase MNT and create a compelling success story for the Governor. P. Bisant suggested that M. Wisdom & K. Johnston submit pricing requests via the MNT website for the hospital to address that situation. He assured them that it usually only took a couple of days to get the pricing. |
| 11/19/2003 | Conference call with Clarke Becker. | Conference call took place. | A discussion concerning the roles & responsibilities of both CRDC & SLVDRG was held. Mention was made of the possibility of someone having a conversation w/B. Young that may have prompted the JBC's questions to DPA (12 of them concerned MNT). C. Becker expressed frustration at the inability to get the ANAP addresses from both Qwest & DOIT. He further expressed concern about E. Ortega attending the meeting on the 26th, citing concern about confidentiality & Qwest's lack of response to this point. M. Wisdom concurred that there were some issues surrounding Qwest's credibility but restated his belief that for this project to succeed everyone would need to be brought to the table and those that couldn't or didn't choose to play fair would have to leave. K. Johnston suggested a staggered schedule of participants so that SLVDRG & CRDC could have some private meeting time before the other players arrived. C. Becker concurred & agreed to arrange for a meeting place & to call J. Kiely, E. Ortega & anyone else interested in attending. |
| 11/19/2003 | K. Johnston email & voice mails to Scott Rogers | S. Rogers & A. Wells called at 5:30 p.m. to update K. Johnston | |

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| 11/19/2003 | M. Wisdom submitted pricing request for MNT services for the new Rio Grande hospital via the MNT website per P. Nelson & P. Bisant instructions. | Email sent. | |
| 11/19/2003 | Placed call to Phil Munchel/Columbine Telephone Company. | Left message. P. Munchel called back & left message. | Responding to inquiry Phil made to DOLA/CRDC about the new telecom project in the Valley. |
| 11/19/2003 | M. Wisdom & K. Johnston presentation to Rio Grande County Commissioners | Presentation was given. | Rio Grande Commissioners fully endorsed the project. |
| 11/19/2003 | K. Johnston presentation to the Rio Grande Hospital Board | Meeting was held. | Discussions were held about the importance of pulling fiber to the new hospital to accommodate current billing & telemedicine needs as well as future projects. The hospital's Financial consultant inquired about wireless options vs. fiber & whether or not the hospital needed more than T1 capacity. The ensuing discussion recapped the points listed above as well previous discussions held with HUD about the new hospitals telecommunications infrastructure & the potential for future telemedicine successes that would require fiber optic capabilities. A board member asked if we really expected Qwest to come back to the table with anything of value in two weeks. K. Johnston responded that we certainly hoped so, but it was just the first conversation with a provider & there were other options available. K. Johnston reminded the board that T1 capabilities were already present & would only require 30-60 days to put in place, so there was still time to consider other options if Qwest wasn't willing to lay the fiber or the conduit needed to lay the fiber at a later date. |
| 11/20/2003 | K. Johnston conference call w/B. Kirkmeyer. | Conference call took place. | |
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| 11/21/2003 | Conference call w/M. Wisdom, K. Johnston, J. Leist & G. McCoy. | Conference call took place. | county courthouses (& adjunct buildings) together & a seventh bid that describes what it would cost to run fiber from the county courthouse in Alamosa back over to SLVDRG's offices on 4th street. G. McCoy requested the information in writing so that he could be sure he was responding accurately. M. Wisdom committed to doing that & the conference call ended. |
| 11/21/2003 | M. Wisdom & K. Johnston sent J. Leist a list of the questions posed in the conference call as well as a list of county courthouses in the Valley. | Email sent. | |
| 11/21/2003 | M. Wisdom & K. Johnston placed a conference call to K. Morrison. | Conference call took place. | The call focused on discussions about the beta test site for the 'Tech Ready' project & the change in agenda for next Wednesday's meeting. Originally the meeting had been scheduled for M. Wisdom, K. Johnston & K. Morrison to get together to discuss the overall technology/architecture that would be/could be used in the project. With the change in the meeting, M. Wisdom & K. Johnston wanted to let K. Morrison know that it was not going to be about technology & arrange to meet with him at a later date. K. Morrison concurred & plans were made to contact each other after the first of December. |
| 11/21/2003 | M. Wisdom & K. Johnston placed another call to P. Munchel/Columbine Telephone company to update him on the project. | P. Munchel did not return the call. | |
| 11/21/2003 | K. Johnston sent emails to B. Kirkmeyer, C. Becker & M. Wisdom inquiring if K. Manweiler had provided the addresses of the ANAPs to them. | Email was sent. | |
| 11/21/2003 | K. Johnston sent emails to B. Kirkmeyer, C. Becker & M. Wisdom informing them that she had not heard from L. Williams. | Email was sent. | |
| 11/21/2003 | K. Johnston called to confirm C. Unseld had been invited to Wed. mtg. | Call was made. | C. Unseld confirmed he had been invited by C. Becker & would be attending. |
| 11/24/2003 | M. Wisdom & K. Johnston presentation to Alamosa county commissioners. | Presentation was given. | Alamosa county commissioners fully endorsed the project. |
| 11/24/2003 | M. Wisdom sent C. Becker email confirming that he had invited E. Ortega to Wed. meeting. | Email was sent. | |
| 11/24/2003 | M. Wisdom & K. Johnston sent agenda for Wed. meeting to J. Kiely, C. Becker and B. Kirkmeyer | Email was sent. | K. Johnston confirmed E. Ortega's invitation w/C. Becker who asked if he should confirm the invitation. K. Johnston clarified that C. Becker & originally stated he would do that & asked him to follow-up. C. Becker said he would contact E. Ortega. and asked if he could invite T. McDowell to the earlier meeting since K. Morrison was not coming. K. Johnston replied that it would be good for the four CRDC members to meet first and if the meeting finished early it wouldn't be any problem for them to come early. |

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| 11/26/2003 | B. Kirkmeyer conference call w/K. Johnston | Call took place. | |
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| 11/26/2003 | K. Johnston called M. Wisdom to update about B. Kirkmeyer call. | Call was made. | Message left. |
| 11/27/2003 | M. Wisdom returned call & left message. | | |
| 11/28/2003 | M. Wisdom called K. Johnston to discuss recent events. | Call was made. | Brief summary of B. Kirkmeyer conference call. |
| 11/28/2003 | K. Johnston emailed request to C. Becker for notes on Wed. 11/26/03 mtg. | Email was sent. | C. Becker responded on 11/30/03 with instructions for K. Johnston, M. Wisdom & J. Kiely to edit & return drafts to him so that he could get copies to DOLA personnel. |
| 11/28/2003 | K. Johnston emailed B. Kirkmeyer invitation for meeting on 12th & timeline. | Email was sent. | B. Kirkmeyer confirmed to M. Wisdom that she would be attending the meeting on the 12th. |
| 11/29/2003 | K. Morrison called K. Johnston to update on law enforcement software project. | Call was made. | K. Morrison called K. Johnston to update regarding a message from M. Beasley concerning K. Johnston's possible role in putting together a law enforcement software package that could be used throughout the state. K. Johnston suggested perhaps it had been a mistake since M. Beasley had not contacted her about it. K. Morrison inquired about the meetings on Wednesday & K. Johnston stated that they had gone well in general - although she was concerned that some of the participants might not have heard the message. |
| 12/1/2003 | K. Johnston called B. Kirkmeyer re: B. Munroe letter. | Call was made. | B. Kirkmeyer confirmed that she had not received the letter & wanted a copy. |
| 12/1/2003 | K. Johnston emailed B. Kirkmeyer B. Munroe letter. | Email was sent. | |
| 12/1/2003 | M. Wisdom & B. Kirkmeyer conference calls. | Calls were made. | |
| 12/1/2003 | K. Johnston emailed C. Unsel draft award letter for final edits & signature. | Email was sent. | C. Unsel responded that he had made a few editorial changes & would try & get B. Kirkmeyer's sign-off late this week or early next week. |
| 12/1/2003 | K. Johnston emailed S. Rogers/A. Wells/Qwest regarding status of fiber for Rio Grande hospital. | Email was sent. | S. Rogers responded that they would have some answers in the next week or so & that he would schedule a conference call. |
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| 12/1/2003 | J. Engel / Neenan copied K. Johnston on correspondence to Qwest regarding lack of correspondence/progress on their part to respond to the request to take down the lines at the new hospital construction site. | Email was received. | |
| 12/1/2003 | K. Johnston emailed B. Kelley (E. Ortega's contact while she is on vacation) to inquire about the status of the requested information from Wednesday's meeting. | Email was sent. | B. Kelley responded on 12/2 saying he was in the process of reviewing emails etc./ would work w/A. Chavez to get the requested information but that he had several critical RFP's that he would have to finish first. |
| 12/1/2003 | M. Wisdom & K. Johnston made presentation to Mineral County Commissioners. | Presentation was made. | Mineral County Commissioners fully endorsed the project. |
| 12/2/2003 | M. Wisdom emailed A. Chavez invitation for Providers meeting on Dec. 12. | Email was sent. | A. Chavez responded that E. Ortega would be representing Qwest at the meeting - he has a prior commitment. |
| 12/2/2003 | M. Wisdom contacted Century Tel representative Al Abeyta re: December 12th mtg. | Call was made. | M. Wisdom briefly explained the project to A. Abeyta & indicated K. Johnston would call back to |
| 12/2/2003 | M. Wisdom contacted J. Manesiotis re: December 12th mtg. | Call was made. | M. Wisdom & K. Johnston briefly discussed the project & confirmed J. Manesiotis's attendance. |
| 12/2/2003 | M. Wisdom received MNT form from K. Coppo and instructions to complete before a price could be quoted. | Email was received. | |
| 12/2/2003 | M. Wisdom & K. Johnston made presentation to Costilla County Commissioners. | Presentation was made. | Costilla County Commissioners fully endorsed the project. |
| 12/2/2003 | K. Johnston emailed J. Kiely re: his email on notes from last Wednesday's meeting. | Email was sent. | |
| 12/2/2003 | K. Johnston emailed confirmation notices for the Providers meeting to J. Kiely, B. Kirkmeyer, C. Becker | Emails were sent. | C. Becker responded via email that he would be attending. |
| 12/2/2003 | K. Johnston emailed B. Kirkmeyer re: name change for the project due to Tech Ready' already being used by a company for commercial purposes. | Email sent. | |
| 12/3/2003 | K. Johnston emailed P. Nelson & P. Bisant to update them on the MNT requests for the Rio Grande Hospital. | Email was sent. | Unscheduled conference call at 4:00 p.m. w/L. McCann, R. Fuller & P. Bisant from the State, K. Coppo Consultant for MNT & K. Glose/Qwest. See separate entry below. |
| 12/3/2003 | K. Johnston confirmed attendance from local participants for Providers meeting. | Calls were made. | <ol style="list-style-type: none"> 1. Arnold Salazar/Vanion - left voice mail / confirmed. 2. Alan Wehe/Blanca - left voice mail / confirmed. 3. Ken Swineheart/Amigo.Net - left 2 separate messages. No response as of 12/3/2003. 4. Phil Munchel/Columbine - confirmed. 5. Edie Ortega/Qwest - on vacation. A.Chavez confirmed that Edie would be representing Qwest at meeting. 6. Barb Kirkmeyer/DOLA - confirmed. 7. Deb Downs/DOLA - confirmed. 8. Joe Kiely/CRDC - undecided. 9. Clarke Becker/CRDC - confirmed. 10. J. Manesiotis/WS&B - confirmed + 1 guest 11. J. Leist/ionSKY - confirmed |

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| 12/3/2003 | K. Johnston confirmed attendance from local participants for Providers meeting. | Calls were made. | 12. G. McCoy/ionSKY - confirmed |
| | | | 13. A. Abeyta/Century Tel - confirmed + 1 guest |
| 12/3/2003 | M. Wisdom & K. Johnston participated in conference call w/L. McCann, R. Fuller & P. Bisant / DOIT (MNT), K. Coppo MNT consultant & K. Glose/Qwest | Conference call took place. | <p>L. McCann introduced the conference call participants & indicated that the call was being held at P. Nelson's request, although he was unable to attend.</p> <p>P. Nelson wanted to ensure that any remaining questions/issues pertinent to the 'Tech Ready' project that M. Wisdom & K. Johnston might have got resolved. M. Wisdom began explaining the project & what questions/issues still remained. K. Glose/Qwest interrupted several times to ask M. Wisdom if questions still remained. K. Glose/Qwest interrupted several</p> <p>we were looking at laying dark fiber into the Qwest locations or were we planning on using lit fiber. M. Wisdom finally asked K. Glose/Qwest to introduce himself & then answered the question by saying, " I thought all fiber was dark until it was lit". K. Johnston added that although the fiber was originally to be pulled into the county courthouses using those locations as the original ANAP's" K. Coppo interrupted, stating "That once again Kristin you are confused between ANAP's & CPOP's ...". M. Wisdom responded that we were not interested in whether it was an ANAP or a CPOP or whatever, all we were interested in - was getting the information we needed in order to complete our report to the Governor by December 31. He then began to reiterate what the project was. At that point, K. Coppo interjected saying, "Mike, you need to realize that MNT is really just another ISP." M. Wisdom continued explaining the project - stating that the "Next Mile project is about creating a system of shared "real-time" data sets that will benefit all of Colorado by using information that is currently being gathered at the county courthouses today." He stressed that the technology/telecom was simply the transport - the enabler.</p> <p>M. Wisdom then asked the group if there was some way to explain the project - something he could say that would help people to move away from reasons why it couldn't be done, to understanding & appreciating the value of the project & the success it would be for everyone involved. Especially the Governor & MNT. He asked the group what it would take to get everyone to focus on solutions instead of objections.</p> <p>L. McCann thanked him for the explanation of the project & shared that her background had been in mainframe computers so that she had probably been viewing the project from that perspective. She continued to elaborate & state that in many instances people could be saying the same things - just not using the same words. M. Wisdom concurred & both stated that it appeared that semantics could & had been a problem during this conversation.</p> <p>K. Johnston remarked that it seemed to be a pretty serious communications issue & wondered again - if anyone had suggestions (glossary/resources?) that they might be able to include in the template to make the process easier for everyone. No one commented. L. McCann then asked for the addresses of each of the county courthouses & K. Johnston responded that she would email it to her immediately. K. Johnston then emailed her the list of country courthouses & adjunct buildings w/addresses. L. McCann confirmed that she had received the email. L. McCann assured M. Wisdom & K. Johnston that they would have a bid from for fiber in the next day or so. She also gave K. Johnston her phone number in case there was anything else they might want to add to the bid. The conference call ended on that note.</p> |

| Date | Activity | Vendor Response | Outcome |
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| 12/3/2003 | K. Johnston emailed L. McCann to thank her for her assistance on the call & arranged for a conference call the next morning between L. McCann, M. Wisdom & K. Johnston. | Email was sent. | L. McCann responded affirmatively & conference call was scheduled for somewhere between 7:45 a.m. - 8:00 a.m. |
| 12/3/2003 | K. Johnston emailed P. Nelson thanking him for his quick response to her earlier email (the conference call) & L. McCann's assistance. | Email was sent. | |
| 12/3/2003 | K. Johnston emailed P. Nelson asking for clarification about K. Coppo's comment on calling MNT "just another ISP". | Email was sent. | |
| 12/3/2003 | Packages for the Providers meeting on Dec. 12th were finalized & assembled. | | |
| 12/4/2003 | K. Johnston & M. Wisdom placed conference call to L. McCann. | Call was made. | Unable to connect w/L. McCann. Call was made 15 min. late. |
| 12/4/2003 | Packages for the Providers meeting on Dec. 12th were mailed to attendees. | Packages mailed. | Packages were mailed to the following attendees: 1. Arnold Salazar - Vanion 2. Alan Wehe - Blanca Telephone Company 3. Ken Swineheart - Amigo.Net 4. Phil Munchel - Columbine Telecom Company 5. Edie Ortega - Qwest 6. Barb Kirkmeyer - DOLA 7. Deb Downs - DOLA 8. Joe Kiely - CRDC 9. Clarke Becker - CRDC 10. J. Manesiotis - WS&B 11. J. Leist - ionSKY 12. G. McCoy - ionSKY 13. A. Abeyta - Century Tel - pending receipt of mailing address |
| 12/4/2003 | K. Johnston called A. Abeyta to confirm mailing address. | Call was made. | A. Abeyta called back on his cell phone - unable to deliver message - due to poor reception. |
| 12/4/2003 | M. Wisdom & K. Johnston made presentation to Conejos County Commissioners. | Presentation was made. | Conejos County Commissioners fully endorsed the project. One Commissioner commented that he remembered when the Governor promised to connect all 64 county courthouses, that he had been there when it had been said. A second Commissioner commented that he thought it was a great idea. |
| 12/4/2003 | M. Wisdom & K. Johnston conference call from J. Leist | Conference call took place. | J. Leist called M. Wisdom & K. Johnston to inform them that G. McCoy was in the process of answering questions that M. Wisdom & K. Johnston had previously emailed. J. Leist then reported the following information: 1) There was fiber into all of the ANAPs in the Valley. There was no way to do a due diligence on them because neither Qwest nor Century Tel would allow it. 2) G. McCoy was working w/J. Slate/Qwest & K. Coppo/MNT Consultant for the State on a cross connect agreement between Century Tel & Qwest to eliminate any problems caused by crossing IntraLata boundaries. 3) They were unable to determine when Century Tel was going to post their ATM tariff for the private sector, because Century Tel didn't know themselves. He then requested specific phone numbers for each of the county courthouse locations. M. Wisdom & K. Johnston agreed to provide J. Leist w/that information. J. Leist inquired whether M. Wisdom & K. Johnston would like G. McCoy to bring a powerpoint presentation & have ionSKY make a presentation at the |

| Date | Activity | Vendor Response | Outcome |
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| 12/4/2003 | M. Wisdom & K. Johnston conference call from J. Leist | Conference call took place. | Dec. 12th. Meeting & M. Wisdom responded - "Not at this time." M. Wisdom then stated that this was the first positive response they had received from any of the telco providers that he & K. Johnston had contacted & he assured J. Leist that it would be recorded as so. K. Johnston & M. Wisdom reiterated their thanks & ended the call. |
| 12/4/2003 | K. Johnston emailed the requested courthouse information to J. Leist. | Email was sent. | |
| 12/4/2003 | M. Wisdom & K. Johnston received email bids from L. McCann. | | |
| 12/4/2003 | K. Johnston received call from C. Becker | | C. Becker called K. Johnston to update her on several things that had recently happened w/L. Williams/OIT, P. Kirchof/Qwest & E. Ortega/Qwest. According to C. Becker Qwest (P. Kirchof) was still putting a great deal of pressure on M. Beasley/DOLA to stop the 'Tech Ready' project. C. Becker further stated that he had spoken w/M. Beasley the previous day (at CCI mtg.) & M. Beasley had relayed to C. Becker that he had been very strong in his comments to P. Kirchof that he did not appreciate E. Ortega's recent behavior: running around, saying negative things about the project & the people involved, not being upfront & honest about the multiple conversations she was having w/various people from DOLA & CRDC. P. Kirchof responded that he had told E. Ortega to do that. According to C. Becker, M. Beasley then pointed his finger at P. Kirchof & told him in that case he didn't appreciate P. Kirchof's behavior. Then M. Beasley asked P. Kirchof why Qwest wanted the project stopped & when P. Kirchof was unable to provide an answer the conversation ended. C. Becker then stated that M. Beasley planned to have a formal meeting w/P. Kirchof very soon & if he could not get a concise answer from P. Kirchof about why the project would stop, he would show P. Kirchof to the door. When K. Johnston asked about the status of the contract, C. Becker replied that he thought M. Beasley had signed the contract but that he was holding onto it until after he had this "formal" meeting w/P. Kirchof. K. Johnston then informed C. Becker that they had received a formal bid from K. Glose/Qwest that day & had been informed that J. Slate/Qwest was working w/an MNT contractor to resolve cross connect issues w/Century Tel. K. Johnston then asked C. Becker if the right hand at Qwest knew what the left hand was doing - or if they cared. She then proceeded to ask C. Becker if P. Kirchof even knew what the project was really about. C. Becker responded that P. Kirchof didn't know what the project was about & didn't care. He stated that Kirchof was afraid that this project would reveal that Qwest had screwed up w/MNT & that they were afraid that K. Johnston knew where all the bodies were buried & that's why Qwest considered her a troublemaker. When K. Johnston responded that this project was not about the technology - that the telecom piece was really just a sidebar issue - C. Becker concurred. K. Johnston continued to point out that either the technology would work or it wouldn't - but that Qwest had certainly been given every opportunity to come to the table with telecom solutions & would continue to be given that opportunity - as would every other provider in the Valley until it was clear whether or not they intended to participate in a positive outcome. K. Johnston further stated that this had all been made very clear on several occasions & that the timeline was pretty much in place. K. Johnston then reminded C. Becker that there was a very detailed timeline being kept of every conversation being held about this project. C. Becker stated that he was |

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| 12/4/2003 | K. Johnston received call from C. Becker | | <p>counting on that - but was betting Qwest wasn't. C. Becker then told K. Johnston that he had received an email from E. Ortega that day, demanding a copy of the DOLA contract on this project. According to C. Becker his email response was designed to put the request back on her by stating the following: 1) he thought that the contract points had been well covered in the meeting on 11/26/2003 2) he asked why E. Ortega wanted a copy of the contract 3) he asked E. Ortega to clarify what information she was looking for & he might be able to get a hard copy of some of the contract that could answer her questions. He also stated that he did not have an electronic copy of the contract. When K. Johnston asked why E. Ortega would have any right to see the contract at this point in the process C. Becker responded that she didn't. He thought that she had been hoping he'd have an electronic version of the contract & would just her over a copy. He believed that if she had received a copy of the contract she would have just forwarded it onto P. Kirchhof. C. Becker commented that they were just looking for any holes in this project. When K. Johnston responded that she thought E. Ortega was on vacation until Dec. 8th since she hadn't responded to any of the emails that she had recently sent to her, C. Becker stated that E. Ortega would not be responding to any of K. Johnston's emails. C. Becker also stated that he had not had time to inform B. Kirkmeyer about E. Ortega's request for the contract. C. Becker then said that he had received a voice mail from L. Williams confirming that he had the information C. Becker had asked for (i.e. Qwest ANAP physical addresses) & that he wanted C. Becker to give him a call to discuss the information & how the "State" team should move forward. In subsequent conversations L. Williams proceeded to explain that he thought the "State" team of L. Williams, B. Kirkmeyer, M. Beasley (if he chooses to participate), C. Becker & R. Malinowski should get together & decide how to move this project forward. C. Becker said that he viewed it as another ploy by L. Williams to try & get inside information. He further stated that he wanted to include T. McDowell & C. Unseld in the mtg. & that K. Johnston & M. Wisdom didn't need to be involved in this meeting since it was the "State" team - they should just stay in the Valley & keep working. C. Becker further stated that B. Kirkmeyer was checking on a couple of available dates for a meeting. C. Becker commented that now he was "L. Williams best friend". C. Becker then asked about expenses & informed K. Johnston that CRDC should be getting the rest of their USDA funding, so she should send a note with expenses & when she would need to be reimbursed. He also stated that he might be able to drop by next Monday & visit w/M. Wisdom & K. Johnston before heading to Durango & Delores. K. Johnston told him the packets for the Dec. 12th meeting had gone out that day. C. Becker asked that a second package be sent to his address in Woodland Park since he wouldn't be back in Denver prior to the 12th. K. Johnston confirmed that she would do that & the conversation ended.</p> |
| 12/4/2003 | K. Johnston called M. Wisdom to update him re: C. Becker conference call. | Call was made. | Brief discussion was held about the call with further updates scheduled for the a.m. |
| 12/5/2003 | K. Johnston & M. Wisdom conference call to L. McCann. | Call was made. | K. Johnston & L. McCann spoke for over an hour & a half - discussing the proposed bid - what components it covered & what components it didn't & what it was going to take to get the answers to the questions that M. Wisdom & K. Johnston had already answered. K. Johnston asked L. McCann what it was going to take to work effectively with the group that they had put together |

| Date | Activity | Vendor Response | Outcome |
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| 12/5/2003 | K. Johnston & M. Wisdom conference call to L. McCann. | Call was made. | <p>for the conference call. She further elaborated that this had already taken most of one day & now it appeared that it would take a big portion of a second day just to ask some very simple questions. K. Johnston stated that she didn't see anyway in the world someone from a rural community was going to come into the MNT process & be able to get onto the network easily. She continued to say that she had more knowledge about how MNT worked then 95% of the people out in rural communities & she was having to take almost two days just to compose an email that would ask the questions in a way that would satisfy the Qwest representatives & DOIT engineers so that maybe they would answer the questions that were being asked instead of just asking more questions. K. Johnston stated that an interpreter couldn't get through this mess. K Johnston expressed concern w/the lack of cooperation & the negative attitudes about the project. K. Johnston also expressed a concern about K. Coppo's involvement w/ionSKY & L. McCann clarified that not only was K. Coppo working for MNT & being paid as a consultant but that she understood that K. Coppo also had a business relationship w/ionSKY & that if ionSKY could provide service at a cheaper rate than MNT she referred the customer to ionSKY & received compensation for the referral. K. Johnston responded that it sounded like there could be a serious conflict of interest in those relationships & wondered if that had anything to do w/the attitude. L. McCann suggested that it might & also suggested that K. Johnston refer to MNT as the "transport network" & clarify that software applications for the data sets were the responsibility of someone else. L. McCann thought that Qwest's concern was that once the fiber was in the ground then M. Wisdom & K. Johnston would expect it to be able to translate the data. K. Johnston responded that of course they didn't think that & that she would be happy to use the terminology if L. McCann thought that would expedite the process. L. McCann also expressed surprise at K. Gloss's attitude about the project & mentioned that P. Nelson (MNT Network Mgr.) had commented the day before "that these are exactly the kinds of projects that we are looking for." K. Johnston thanked her for her time & told L. McCann that she would be receiving some more questions from them before the end of the day. L. McCann offered her technical assistance as the project moved forward.</p> |
| 12/5/2003 | A. Abeyta called K. Johnston re: mailing address. | | K. Johnston mailed A. Abeyta's package for Dec. 12th meeting. |
| 12/5/2003 | K. Johnston called Century Tel administrative offices. | Call was made. | <p>K. Johnston called Century Tel administrative offices to see if someone else from Century Tel (i.e. Dave Mount/MNT) should be contacted about the December 12th mtg. The receptionist put her thru to Sales Mgr. - K. Johnston left message about the meeting on December 12th.</p> |
| 12/5/2003 | M. Wisdom & K. Johnston conference call w/J. Leist | Conference call took place. | <p>a.m. - J. Leist called to update on progress of questions that had been asked. Briefly stated: 1) There was fiber running into all of the ANAPs. When K. Johnston asked him about the equipment that should also be in place to determine bandwidth usage/application via the fiber J. Leist said he didn't know about that - but did recall that as part of the MNT contract all equipment was supposed to be included as part of the contract. 2) Said J. Slate/Qwest had been working w/G. McCoy - ionSKY & K. Coppo/MNT consultant on resolving cross connect issues & 3) ionSKY couldn't tell us when Century Tel would post their tariff because Century Tel did not seem to know themselves. J. Leist asked for the physical addresses/phone numbers of the courthouse locations to be sent to him. K. Johnston responded that she had already sent them but could so do again. J. Leist asked M. Wisdom & K. Johnston whether</p> |

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| 12/5/2003 | M. Wisdom & K. Johnston conference call w/J. Leist | Conference call took place. | or not they had received G. McCoy's response via email - neither M. Wisdom nor K. Johnston had received G. McCoy's response - so J. Leist offered to forward it onto them. |
| 12/5/2003 | M. Wisdom & K. Johnston received J. Leist's email. | | Email contained G. McCoy's response to questions posed during conference call several weeks ago. |
| 12/5/2003 | J. Kiely contacted M. Wisdom & K. Johnston re: his attendance at Dec. 12th mtg. | Conference call took place. | Discussion about CRDC's role in "Next Mile" project & what could be done or needed to be done to clarify w/all participants. J. Kiely commented that he had spent the previous day w/T. McDowell at a transport mtg. & that she seemed very clear that their role didn't even begin until after the Governor announced the project in January 2004. M. Wisdom & K. Johnston suggested a possible conference call w/C. Becker, J. Kiely, M. Wisdom & K. Johnston to discuss "Next Mile" project & the 2004 CRDC work plan. |
| 12/5/2003 | M. Wisdom & K. Johnston conference call w/J. Leist. | Conference call took place. | J. Leist called to confirm receipt of G. McCoy's letter. J. Leist asked K. Johnston if she was satisfied with the results of the letter. K. Johnston said that she appreciated all of J. Leist's & G. McCoy's efforts but was not satisfied with the contents of the email - since it said nothing that she was not already aware of. K. Johnston further stated that since G. McCoy had previously stated that he could get information & cooperation from Qwest when no one else couldn't & since he had also told her that he knew where Qwest's fiber was clean & where it was dirty - she had been hoping for more detail concerning the due diligence on Qwest's fiber. J. Leist commented that he understood & wanted M. Wisdom & K. Johnston to know that they would be willing to keep working with them to obtain additional information if they needed it for the project. M. Wisdom thanked J. Leist for his efforts & the call ended. |
| 12/5/2003 | M. Wisdom & K. Johnston finalized email request to L. McCann & DOIT & Qwest MNT team | Email was sent. | |
| 12/5/2003 | J. Kiely conference call w/M. Wisdom & K. Johnston. | Conference call took place. | Conference call w/C. Becker, M. Wisdom, J. Kiely & K. Johnston was scheduled for Monday 10:00 a.m. when C. Becker would be in Alamosa on his way to Durango. |
| 12/5/2003 | M. Wisdom emailed directions to SLVDRG office to C. Becker per/J. Kiely's request. | Email sent. | |
| 12/6/2003 | B. Kirkmeyer emailed K. Johnston re: name of project. | Email received. | B. Kirkmeyer qualified "Next Mile" with "Next Mile - Tech Ready Communities", broadband solutions for Colorado. |
| 12/6/2003 | K. Johnston initiated conference call to B. Kirkmeyer to update on project. | Conference call took place. | K. Johnston updated B. Kirkmeyer on conference call w/MNT team, expected attendees to Provider's meeting being held on 12/12/03, and on E. Ortega's request for a copy of the contract for the 'Tech Ready' project. |
| 12/7/2003 | K. Johnston contacted several web designers to get initial bids for Tech Ready web site. | Calls were made. | K. Johnston & M. Wisdom began initial lay-out design of 'Tech Ready' web site. |
| 12/8/2003 | Conference call w/C. Becker, J. Kiely, M. Wisdom & K. Johnston | Conference call took place. | C. Becker stopped by SLVDRG's offices on his way to Durango to participate in a conference call w/J. Kiely, M. Wisdom & K. Johnston. The purpose of the conference call was to discuss CRDC's role in the "Next Mile" project. J. Kiely & M. Wisdom voiced concerns they had regarding the potential for CRDC to get lost in the "Next Mile" |

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| 12/8/2003 | Conference call w/C. Becker, J. Kiely, M. Wisdom & K. Johnston | Conference call took place. | <p>project similar to what had happened w/ F. Ritano & beanpole. C. Becker replied that they had the institutional knowledge that he lacked, but he believed that CRDC's role in "Next Mile" would not come into play - until at the earliest - sometime in January, after the Governor had announced the program in his State of the State address. M. Wisdom concurred with that timing. J. Kiely responded that although C.Becker was saying the right things, his actions did not necessarily follow-suit. It appeared to J. Kiely that C. Becker was very involved in the politics surrounding "Next Mile" & work critical for CRDC's survival was not getting done. C. Becker acknowledged that he had been some-what involved in several different conversations surrounding "Next Mile" but that when board members such as E. Ortega called him asking for a copy of the contract, that he was inevitably going to be engaged. According to C. Becker political conversations about the "Next Mile" project would continue to occupy some of his time until after the Governor made his announcement - he didn't see anyway out of it. J. Kiely then went over a list of items pertaining to CRDC - the work plan, logistics for the partnering communities, etc. & discussions ensued between J. Kiely, C. Becker & M. Wisdom about those items. K. Johnston then asked J. Kiely if he was finished w/ his list - he responded "almost" & she replied that she could wait until he was finished. When J. Kiely finished, K. Johnston introduced the subject of the "Next Mile" communications piece - because she felt like there had been no real resolution about the issue, i.e. the time it was taking away from CRDC, and the unified message that had to go out to all quarters - particularly in any conversation with representatives from Qwest - due to their antagonistic approach up to this point. K. Johnston stated to J. Kiely that she thought she owed him & probably C. Becker & M. Wisdom an apology for in many cases unintentionally contributing to the ongoing political conversations - due to her background and past involvement w/MNT. She stated that she thought C. Becker had done a good job buffering for the situation, but after several conversations w/M. Wisdom & time to reflect on the potential for those conversations to completely overwhelm & possibly derail the true nature of the project - the real-time data sets, that she had made a conscious decision to stop talking about what "she knew" pertaining to MNT & Qwest. She further stated that the only people she would talk to about these matters were B. Kirkmeyer & M. Wisdom. She further informed J. Kiely that she had already informed B. Kirkmeyer of her decision. According to K. Johnston she was "weary" of the ongoing conversations, the intense negativity that surrounded them & the inability of people participating in them to come to any kind of positive solution. She further stated that it was probably her "karma" coming back to her - but that when people she didn't even know were saying negative things about her or calling her on her cell phone to ask her questions about these things - she figured she'd had enough. J. Kiely questioned her - "The only people you will talk to about this are Barbara & Michael", K. Johnston answered affirmatively. With that the conference call ended.</p> |
| 12/9/2003 | M. Wisdom received call re: 6:00 a.m. news story on Channel 4 - re: Governor's announcement of a new telecom pilot project in the San Luis Valley w/Qwest as a partner. | Call was received. | M. Wisdom & K. Johnston tried to confirm the story & it's source. Discovered story that ran in the Rocky Mountain News on December 8. |
| 12/9/2003 | K. Johnston emailed L. McCann re: status of the second round of questions sent. | Email was sent. | Email included questions & attachment of addresses for all buildings. |
| 12/10/2003 | E. Ortega conference call | Conference call took place. | <p>E. Ortega called M. Wisdom to follow up on several items from 11/26/03 meeting & to let both he & K. Johnston know that she would not be attending Friday's mtg. She informed M. Wisdom & K. Johnston that she would not be able to provide numbers for the bid they had requested at 11/26/03 meeting. She further stated that she was concerned that Qwest might be perceived as being a "barrier" to the project & that it was not their intent to hinder the project in any way. She also said that she had spent a great deal of time trying to figure out how to respond to requests made at the meeting on the 26th - but that she did not believe that Qwest was in a position to lead or contribute as much as she had hoped they</p> |

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| 12/10/2003 | E. Ortega conference call | Conference call took place. | <p>would be. The "creative, out of the box" thinking just didn't currently fit with their business model. In order for them to consider laying fiber between locations they had to have some kind of business revenue model - otherwise the project would be cost prohibitive. In the absence of definable services, Qwest was not going to be able to offer the amount of help & resources that she had originally envisioned. She stressed that A. Chavex would be attending Friday's meeting & that he would be there to assist w/questions if M. Wisdom or K. Johnston requested it. M. Wisdom asked E. Ortega if she had been able to obtain the physical addresses of the three ANAP's in Qwest's territory in the Valley. She responded that she did have them & could email them to M. Wisdom & K. Johnston right now. She did state that due to the high security nature of the information that she need M. Wisdom & K. Johnston's verbal commitment that they would not publicly post the information. Both M. Wisdom & K. Johnston stated that they would not publicly post the addresses of the ANAP's. E. Ortega then relayed to K. Johnston that although she had obtained the three addresses of the ANAP's in the Valley that she was still working with her peers at Qwest to come up with a process for other regions to follow when requesting ANAP locations that could be included in the templates and would simplify the process. M. Wisdom then asked E. Ortega if she recalled their previous conversation from Grand Junction concerning the the possible sale of Qwest's rural exchanges back to the community. E. Ortega responded that at this time there were no plans to sell any of the rural exchanges. She continued that it was part of Qwest's overall policy at this point in time not to sell any of the, Notebart said " We're not selling anything." E. Ortega further stated that this was Qwest's policy today but that things could change. The conference call ended w/E. Ortega reiterating that she would email the ANAP addresses.</p> |
| 12/10/2003 | P. Nelson emailed K. Johnston responding to her question "Is MNT just another Internet Service Provider?" | Email received. | <p>K. Johnston emailed P. Nelson asking for clarification of a statement made by his consultant, K. Coppo at the conference call held Dec. 5. K. Coppo had stated to M. Wisdom that he needed to remember that MNT was really just another ISP provider. P. Nelson clarified MNT's true role in the email. P. Nelson also requested a face-to-face meeting w/M. Wisdom, K. Johnston, R. Malinowski & himself.</p> |
| 12/11/2003 | K. Johnston emailed P. Nelson. | Email sent. | <p>K. Johnston thanked P. Nelson for his clarification & affirmed that a face to face meeting would be an excellent idea, but given the short timeline for the first deliverable, would probably need to be after the first of the year.</p> |
| 12/11/2003 | K. Johnston emailed C. Unseld regarding status of the Award Letter. | Email sent. | <p>Award letter was due to SLVDRG at the latest by Dec. 8 -9. Letter still has not been received - cannot secure matching funds w/out the award letter.</p> |
| 12/11/2003 | E. Ortega emailed CO addresses to K. Johnston & M. Wisdom | Email received. | <p>E. Ortega emailed the addresses of 2 CO's in the Valley - late Thursday afternoon, although she had stated in the conference call that she could email them immediately & had confirmed that there were 3 CO's in the Valley.</p> |
| 12/11/2003 | M. Wisdom & K. Johnston noted heightened trenching/cable activity along highway 160 & just east of town on highway 17. | | <p>M. Wisdom noted that in the past two days, averaging 17 degrees below zero that there was equipment trenching and laying fiber along highway 160 between Monte Vista & Alamosa. He also noted that there was an unusually large gathering of Qwest trucks situated along Highway 17 on the same days. Please see attached photos for more detail. Additional conversation w/local contractors revealed Bresnan Communications is spearheading the effort from Alamosa into Monte Vista. According to the contractor - this would be a perfect time to lay a second conduit if Qwest is unwilling to participate in the "Next Mile" project - since those are the two/three ANAP locations in Qwest territory.</p> |
| 12/11/2003 | M. Wisdom & K. Johnston submitted invoices to CRDC for professional services. | Email was sent. | |

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| 12/12/2003 | B. Kirkmeyer conference call to M. Wisdom. | Conference call took place w/K. Johnston | |
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| 12/15/2003 | A. Chavez initiated conference call to K. Johnston. | Conference call was held. | <p>received information prior to any of the other providers about the project. She also pointed out that E. Ortega had appeared to take full advantage of that position - including contacting the CRDC Director w/specific questions. K. Johnston stated that no other provider had that type of access. A. Chavez responded that without the specific information Qwest could not participate effectively. He further stated that it was felt around Qwest that because of their business model they were being perceived as the "bad guy". He continued to say that he had heard that many of the previous conversations had been adversarial in nature. When K. Johnston asked him who had said that, he responded that Keith Glose had said that the conference call he had been on had been very unfriendly. When K. Johnston asked A. Chavez if he had seen the specific information they had sent to K. Glose & the MNT team for a second time he responded that he had not seen anything, that he was only relaying what he had heard. K. Johnston replied that there was no intent on either M. Wisdom's or her part to make any one out to be a "bad guy" or to have adversarial conversations. She noted that in every conversation with a Qwest representative to date, they had been told why the project wouldn't work - before an explanation of the project could be provided. She further commented that Qwest representatives had referred to rural Colorado as "podunk USA", and that in the conference call w/K. Glose, he did not even bother to introduce himself before he began questioning why the project required fiber & why it did not - all before the project had been explained. She also understood that there were Qwest representatives actively working to stop the project. A. Chavez said "Why would anyone want this project stopped?" That's just stupid & if our representatives are calling rural CO podunk then they're wrong. Qwest has had enough challenges to deal with without insulting our customers over the past two years." He further stated that the company had made a significant investment in the \$100 million dollar MNT project & of course they wanted to see the project succeed. He further emphasized that without specific information Qwest would be unable to make an informed decision about the exchanges in the Valley. He stated that the company was a major telecom provider & would always want to be the opportunity to bid on any project of this nature. He went onto say that there might not be a template or cookie cutter mold that could be used throughout rural Colorado - because the business case might not exist at every courthouse. He pointed out that - there were alternative technologies that could work just as well as fiber - without the cost depending on the services ordered. K. Johnston asked A. Chavez to define what he meant by the term "services" . According to A. Chavez "service" really means the amount of bandwidth the applications would require. A. Chavez continued & said that when he thought of "real-time" data sets he simply viewed those as various software applications. A. Chavez said that he wanted to get specific information prior to Wednesday's scheduled conference call "so that no one's time would be wasted."</p> <p>A. Chavez requested the following information:</p> <ol style="list-style-type: none"> 1) Clearly state what you want (dark fiber vs. Qwest fiber) 2) How is it going to be paid for? 3) What services will be purchased from Qwest in order to justify Qwest's investment? <p>A. Chavez stated that he was not afraid to say "No - this is not a business opportunity for Qwest" - but that they would want to be considered on a case by case basis. K. Johnston replied that she would make sure to record his concerns accurately & to clarify that Qwest did not want to be a roadblock to the project - but depending on the information provided might not be able to make a business case for the project. A. Chavez concurred that was Qwest's position - he reiterated that "Qwest would not speculate their investments" meaning that they would not build fiber without a verified revenue stream because they had done it before & always lost money. He also requested that K. Johnston send him the same information that she had sent to K. Glose & the MNT team. K. Johnston agreed. When K. Johnston commented that Century Tel had not required special requests in order to understand the project or offer their assistance, A. Chavez commented that they were a different kind of a company & he also agreed that it was "harder to deal with us because we're a bigger company & are so segmented." A. Chavez asked if the conversation started w/E. Ortega last week (i.e. selling the exchanges in the Valley) was still a conversation we wanted to pursue. K. Johnston commented that E. Ortega had seemed</p> |

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| 12/15/2003 | A. Chavez initiated conference call to K. Johnston. | Conference call was held. | pretty emphatic that was not an option - but it was definitely a conversation that they were interested in pursuing. A. Chavez commented that he appreciated M. Wisdom's comment at Friday's meeting - "Let's fix the problems of the past" - he was interested in coming up w/ solutions for this project & didn't want the process rushed - he wanted to see it done right. K. Johnston thanked A. Chavez for his call & his directness, she further stated that she understood that Qwest was looking at this solely from a business perspective & that they would have to make their decision based on their business model. She emphasized that these conversations were highly beneficial in de-mystifying the process & would enable other regions to get through the process far more efficiently. The call ended on that note. |
| 12/15/2003 | K. Johnston conference call to M. Wisdom. | Conference call was held. | K. Johnston updated M. Wisdom on A. Chavez call & agreed to have draft response ready for review Tuesday, Dec. 16 p.m. |
| 12/15/2003 | K. Johnston conference call to B. Kirkmeyer. | Conference call was held. | K. Johnston updated B. Kirkmeyer on A. Chavez call & agreed to send updated timeline prior to Wed., Dec. 17. |
| 12/16/2003 | Updated timeline sent to B. Kirkmeyer / DOLA & J. Kiely / CRDC | Email was sent. | |
| 12/16/2003 | Received bid via email from MNT | Email was received. | |
| 12/16/2003 | L. McCann conference call to K. Johnston. | Conference call was held. | |
| 12/17/2003 | M. Wisdom & K. Johnston emailed requested information to A. Chavez. | Email was sent. | In the conference call held 12/15/03, A. Chavez had requested that K. Johnston & M. Wisdom provide Qwest with more specific information in order to be "fair" to their process. He gave K. Johnston a list of three questions to be answered. K. Johnston & M. Wisdom prepared their response & emailed the information to A. Chavez prior to the conference call. In addition they also forwarded a previous request for fiber installation & pricing that had been made to L. McCann & the MNT team (including K. Glose/Qwest). |
| 12/17/2003 | Conference call w/A. Chavez & E. Ortega/Qwest & M. Wisdom & K. Johnston | Conference call was held. | Conference call was the follow-up to the Providers meeting held Dec. 12 at the SLVDRG offices. A. Chavez acknowledged receipt of the email containing responses to his questions & M. Wisdom asked him if the project made more sense to him after the 12/15 conversation he had w/ K. Johnston & that there had never been any intent to put any kind of "judgement" on Qwest's business plan model. M. Wisdom continued to say that in previous conversations he had had w/E. Ortega & A. Chavez that the understanding had been or he thought the understanding had been that if the project did not fit into Qwest's normal process for justifying fiber that other options could be available - enabling everyone to win. He stressed that those conversations were available. E. Ortega joined the call at that point & A. Chavez asked for some further clarification about the information that he had received earlier. Everyone agreed that one of their roadblocks had been the language or terms that had been used up to that point, ie. What was meant/understood by the term services or dark fiber. A. Chavez began to review the responses sent to him & asked M. Wisdom & K. Johnston several times - what services were going to be used & who the customers were going to be. K. Johnston responded that services utilized would need to be able to accommodate characteristics that were listed. A. Chavez went through the 6 points listed in order to clarify the requirements. The subject of who the customers were going to be then resurfaced. M. Wisdom responded that the customer would ultimately be the State of CO. but that there were many layers to this project & it was difficult to determine exactly who the customers would be, who might be charged user fees, etc. - until we were able to delve more completely into the data sets part of the project. M. Wisdom then asked A. Chavez & E. Ortega if Qwest would be willing to lay fiber to the courthouses. A. Chavez responded, that Qwest would lay the fiber if the projected revenue offset the investment they would have to make install the fiber. M. Wisdom then asked A. Chavez if Qwest would be willing to lay the fiber without knowing their revenue source? A. Chavez responded, "not likely". E. Ortega then qualified A. Chavez's answer by restating Qwest's need for a business plan to justify investment. She also stated that they would need to get together with their folks to come up with a definite answer. Initially she stated that M. Wisdom & K. Johnston could expect an answer by the end of the week. |
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| | | | <p>A. Chavez then attempted to liken the "Next Mile" project to MNT saying that Qwest would need an anchor tenant - someone to sign the contract in order to make the project viable. M. Wisdom responded that if he as a customer is this confused & cannot ask a simple question, he then qualified that statement & said "it's sad that as a customer I can't ask questions & get answers", but continued on saying that if we can prove to the Governor that this project has merit & value is there any reason we wouldn't stay at the table to work together - if we all agree that it makes sense. He continued, "In your MNT example - all we're asking is at what level do we have to subsidize this project to get what we want?" E. Ortega responded by saying that it was like we were asking for a 4-lane highway to be built - but from Qwest's view - they were looking at it like - how do you know you need a 4-lane highway? A. Chavez then continued to say that in many areas copper would suffice & the expense of fiber would be unnecessary. M. Wisdom responded by saying - that all of the systems needed to be uniform throughout the state. K. Johnston added that many of the characteristics already provided to Qwest would require the flexibility & speed that only fiber could provide. Both M. Wisdom & K. Johnston also pointed out that the courthouses would be hooking onto the Governor's backbone (MNT) & since he had paid for a fiber-optic backbone the "Next Mile" project would be comprised of fiber, so that there would be "The same level of service & speed in Saguache, Colorado - as there is in Denver, Colorado." M. Wisdom continued, if I say to you "What will Qwest charge us to build a 4-lane highway?" A. Chavez responded by saying that Qwest has a business model/process that has to be satisfied. E. Ortega interjected & pointed out that one of the stumbling blocks had been that in making the request, Qwest had responded w/more questions. M. Wisdom concurred. E. Ortega said that they would get together w/their people & try & cost the project out - but that it would not be a simple process. K. Johnston reminded the group that the report was due to DOLA/the Governor by December 31 & that she would include recordings of this conversation & any other documentation Qwest could provide by then - w/notes where appropriate if they were still working on their bid. A. Chavez questioned the projects timeline - M. Wisdom responded by saying - that best guess estimates would have the co-directors & providers from 12/12/03's mtg. working together (everyone who wanted to participate in the project) to review the bids/proposals, decide on a strategy & move forward w/construction. Given the weather & all other conditions, M. Wisdom & K. Johnston stated that they expected to be in the ground June - July 2004. E. Ortega & A. Chavez stated that Qwest was not questioning the value of the project - just whether or not it satisfied the requirements of their business case. They stated that they did not want to be viewed as not wanting to participate in this project anywhere in the State & that it might be in Qwest's best interest to approach this on a case by case basis. The conference call ended w/ E. Ortega stating that she would attempt to have something in writing to M. Wisdom & K. Johnston prior to the December 31st deadline. The conference call ended w/M. Wisdom repeating a request that he had made several times throughout the conversation - M. Wisdom asked both A. Chavez & E. Ortega to at some point offer some suggestions as to how we might have communicated the process better or more effectively to make it less convoluted & frustrating. There was no response to the earlier statements & the conversation ended w/out any resolution or response to the request.</p> |
| 12/17/2003 | ionSKY delivered bid for "Next Mile" project. | | Bid will be included in report to DOLA/Governor Owens and is currently under review. |
| 12/17/2003 | Follow-up meeting w/Century Tel | Meeting was held. | Follow-up meeting was held w/A. Abeyta, D. Shuckhart & D. Mount from Century Tel. Additionally, B. Harr, local private contractor attended the meeting. Century Tel presented their plans for networking 4 of the 6 San Luis Valley courthouses, promising pricing to M. Wisdom & K. Johnston by Tuesday, December 23rd. Alternate strategies were also discussed including: available options in Qwest territories if they decided not to participate, strategies the Rural Telecom Authority could use to get the courthouses connected & various pricing options from B. Harr to lay the fiber. |
| 12/18/2003 | B. Kirkmeyer conference call w/M. Wisdom | Conference call was held. | |
| 12/18/2003 | Folow-up meeting w/Alan Wehe - Blanca Phone Company | Meeting was held. | Follow-up meeting was held w/A. Wehe concerning his company's involvement in the "Next Mile" project. A. Wehe stated that he was very interested in participating in the project - particularly in Costilla county & in Alamosa county where he already had service & it would be fairly simple for |
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| | | | him to pull fiber. He stated that he could only do this if Qwest would cooperate & historically they had been very uncooperative. M. Wisdom pointed out that when A. Wehe turned in his bid - he could state what he would bid his part of the project for - contingent upon Qwest's cooperation. He further pointed out that it was an opportunity for A. Wehe to inform the State of Colorado & the Governor about what the independent phone companies were really up against out in the rural areas. A. Wehe agreed to compose a letter/bid for submission in the "Next Mile" report. |
| 12/18/2003 | Follow-up meeting w/Phil Munchel - Columbine Telecom Company | | A Follow-up meeting was held w/P. Munchel concerning his company's involvement in the "Next Mile" project. P. Munchel is on the E911 Authority Board for the San Luis Valley & was able to easily correlate the successes of that project to the current one. He stated that his parent company - Fairpoint Communications was always interested in acquisitions & in any project that would promote economic development. Most of their service area is in the remote areas of the Valley & did not contain any of the courthouses. However, given the value of the project & future potential, P. Munchel stated that he would like to schedule another meeting w/M. Wisdom, K. Johnston & some of his company's senior executives to explore partnership options.P. Munchel agreed to get back to K. Johnston & M. Wisdom w/ a meeting date as quickly as possible. |
| 12/18/2003 | Initial meeting w/S. Mullins - CommunityViz | Meeting was held. | Discussions were held about utlizing the CommunityViz software to take advantage of some of the GIS/GPS work that has already been completed in the Valley - getting it ready for "real-time" transmission as it becomes a set of "real-time" data that can be spooled from the courthouses. S. Mullins committed to having an outline to M. Wisdom & K. Johnston before the end of the year. |
| 12/19/2003 | Conference call from D. Shuckhart/Century Tel to K. Johnston & M. Wisdom. | Conference call was held. | D. Shuckhart called to confirm that they could use the Social Services building in Costilla county as the courthouse mainframe since the courthouse had burnt down & court was currently being held in several locations. M. Wisdom & K. Johnston agreed that since all services/equipment had been moved over there - that was the logical conclusion. D. Shuckhart also relayed information about the San Luis School & the significant telecom/Internet problems they were having. He asked if M. Wisdom & K. Johnston would be willing to help the school upgrade & get on the MNT - both agreed that they would be willing to take a look at it & see what they could do. D. Shuckhart also mentioned that he had been out measuring the fiber from Qwest's CO in Del Norte to the courthouse when the Qwest representatives asked him when "Century Tel was going to get off their dime & go ahead & buy the Alamosa & Del Norte exchanges." He further stated that the current asking price was \$43ml - & that Century Tel had some real concerns given the Citizen's deal that collapsed a few years ago. He then confirmed that he would get pricing to D. Mount & to M. Wisdom & K. Johnston as quickly as possible. |
| 12/20/2003 | | | |
| 12/21/2003 | Email from A. Wehe - regarding Blanca Telephone's participation in Next Mile project. | Email received. | A. Wehe posed a list of questions that he would like answered before submitting a bid/proposal. |
| 12/22/2003 | Email to C. Unseld regarding status of Award Letter. | Email sent. | C. Unseld responded - saying he would look into it. K. Johnston & M. Wisdom reiterated that they were unable to proceed with obtaining matching grants/awards without the letter. |
| 12/22/2003 | T. McDowell sent M. Wisdom & K. Johnston an email regarding Award Letter. | Email was received. | T. McDowell requested additional information for M. Beasley before DOLA would authorize award letter. |
| | Conversation w/ J. Kiely regarding CRDC 2004 Workplan. | Conference call was held. | Conversation w/J. Kiely outlined the format he needed the document in, the number and the specifics of each deliverable. J. Kiely asked if M. Wisdom & K. Johnston were calling to tell him that they couldn't get their part of the workplan done, since both C. Becker & S. Faust had left for the holidays with their portions incomplete. M. Wisdom & K. Johnston responded that they would have their part done - as part of their overall commitment to CRDC, in spite of other deadlines. The Draft copy was emailed to J. Kiely on 12/23/03. |
| 12/23/2003 | | | |
| 12/23/2003 | Final copy of CRDC 2004 Workplan - Telecommunications deliverables emailed. | Email was sent. | J. Kiely reviewed draft, edited copy and sent final back for approval. |
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| 12/23/2003 | Conversation & visit w/J. Engel from Neenan construction. | Meeting was held. | According to J. Engel he had not heard anything from Qwest about bringing down the lines. He mentioned |

